I would recommend the ESMT MBA to anyone who is looking to make a move and start working in Germany. Berlin has so much going on, particularly with startups. It is an exciting place to be in terms of tapping into what is happening in the German market. ESMT provided so much support for moving to Germany, alumni connections to interesting companies, and the ability to extend to the 18-month “looking for work” visa after graduation were all highlights of the program and especially appealing to me. The school itself is very well connected, with startups. It is an exciting place to go to events, meetups and network."

ESMT welcomes board members on campus to interact with MBA students from: Pfizer Deutschland GmbH, Münchener Rückversicherungs-Gesellschaft AG, and Henkel AG & Co. KGaA.

ESMT has a long tradition to invite CEO’s, Managing Directors, or politicians to share their personal career paths and challenges. The following companies/organizations were represented:
- J.P. Morgan Securities plc
- Deutscher Bundestag
- Deutsche Bank AG
- F. Hoffmann-La Roche AG
- Nestlé Deutschland AG
- Deutsche Bank AG
- Cinco Capital GmbH
- Deutsche Telekom AG
- Huawei Technologies Deutschland GmbH
- Miele & Co. KG

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"85% of our graduates seeking employment received job offers within three months of graduation

Eight graduates* were awarded a responsible leader fellowships

87%
75%
74%
53%

MASTER CLASSES
ESMT has a long tradition to invite CEO’s, Managing Directors, or politicians to share their personal career paths and their challenges. The following companies/organizations were represented:
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- Deutsche Bank AG
- Cinco Capital GmbH
- Deutsche Telekom AG
- Huawei Technologies Deutschland GmbH
- Miele & Co. KG

```

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SALARY STATISTICS IN EUR:

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<thead>
<tr>
<th></th>
<th>Base salary</th>
<th>Salary including bonuses</th>
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</thead>
<tbody>
<tr>
<td>AVERAGE</td>
<td>75,934</td>
<td>83,616</td>
</tr>
<tr>
<td>MEDIAN</td>
<td>75,000</td>
<td>80,000</td>
</tr>
<tr>
<td>HIGHEST</td>
<td>125,000</td>
<td>140,000</td>
</tr>
<tr>
<td>LOWEST</td>
<td>45,000</td>
<td>51,000</td>
</tr>
</tbody>
</table>

(* The salaries of these graduates are not included)

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CAREER TRANSITIONS:
THE 2017 GRADUATING CLASS

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<thead>
<tr>
<th>Changed country</th>
<th>87%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Changed job function</td>
<td>75%</td>
</tr>
<tr>
<td>Changed industry</td>
<td>74%</td>
</tr>
<tr>
<td>Changed all three</td>
<td>53%</td>
</tr>
</tbody>
</table>

```

```
GRADUATES ACCEPTED JOBS IN:

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology</td>
<td>35%</td>
</tr>
<tr>
<td>Consulting</td>
<td>30%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>18%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>9%</td>
</tr>
<tr>
<td>Transportation/Logistics</td>
<td>6%</td>
</tr>
<tr>
<td>Consumer Goods</td>
<td>3%</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
</tr>
</tbody>
</table>

```

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EXAMPLES OF RECRUITING COMPANIES OVER THE LAST THREE YEARS:

- Accenture Interactive
- Allianz
- Amazon
- Applause
- BASF
- Bayer
- Beiersdorf
- Boeing
- Boston Consulting Group
- Corning
- Daimler Financial Services
- Deloitte
- Deutsche Bahn
- Deutsche Bank
- DHL
- E.ON
- Edeltraut
- EY
- Foodora
- frog
- GetYourGuide
- GIZ
- HelloFresh
- HERE
- Hilti
- IHK Markit
- Johnson & Johnson
- Knorr Bremse
- KPMG
- Lesara
- L’Oréal
- Market Logic Software
- MaxCoach
- McKinsey & Company
- Microsoft
- Mitsubishi/Fuso
- Outfittery
- Puma
- PwC
- Raisin
- Reckitt Benckiser
- Rocket Internet
- SAP
- Siemens
- Signavio
- Software AG
- Telcoin
- Trianel
- TÜV Rheinland
- Uber
- Uniper
- Volvo
- Watson
- Wayfair
- Zalando
- Zens

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EXAMPLES OF POSITIONS OFFERED:

- Assistant to the CEO
- Account Executive
- Transportation Operations Manager
- Strategy Manager
- Project Launch Manager
- Senior Corporate Development Executive
- Senior Business Analyst
- Strategy Implementations Manager
- Product Portfolio Controller
- Senior Specialist Business Strategy
- Regional Key Accounts Manager
- MBA Leadership & Development Program Member
- (Senior) Consultant
- Senior Project Manager
- Senior Business Planning Analyst
- Partner Business Development Manager
- General Manager
- Product Manager
- Manager Due Diligences and MBA Processes
- Category Manager
- Advisor of the International Climate Initiative
- Senior Business Strategy Manager
- Audit Partner Assurance
- Global Strategy Manager
- Product Line Specialist
- Associate
- Senior Attorney
- Finance Analyst
- Marketing Manager
- Senior Client Consultant
- Business Strategy Program Manager
- Business Program Manager M&A
- Partner Technology Solutions Professional
- Digital Business Integration Manager
- Solutions Sales Professional
- Executive Assistant
- Pathways Operations Manager
- Brand Manager
- Business Intelligence Analyst

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"ESMT provides great support to companies interested in recruiting, and Career Services goes above and beyond to expose their students to the different opportunities available."

Joana Tanase, Global MBA Recruiter, Microsoft

Hillary Batchelder, MBA2017 graduate, now working at Microsoft as Business Manager in Munich